



TRAINING EVALUATION FORM

Training Date: 2026-06-01 07:52:00
Training Title: SALES TRAINING
Facilitator: SIR MARCOS MANALO

Please complete the evaluation form for todays training session. Kindly tick off your level of agreement with the listed statement below.

	Strongly Agree	Agree	Disagree	Strongly Disagree
Please Rate the Following:				
FACILITATOR				
was well prepared	✓			
encouraged active participation from the group	✓			
knowledge of the subject matter	✓			
ability to explain and illustrate concepts	✓			
PRESENTATION				
objectives of the training were clearly defined	✓			
content was organized and easy to follow	✓			
topics covered are relevant	✓			
training will be useful in my work	✓			
TRAINING				
objectives of the training was met	✓			
time allotted for the training was sufficient		✓		
venue provided a comfortable setting for learning	✓			

What did you like about the training?

- It was clear, practical and highly engaging. I gained valuable techniques that I can apply immediately. The real-world examples made the concepts easy to understand and remember.

How well this training sessions help you achieve your career goals in the future?

- It provided actionable strategies, boosted my confidence and improved my understanding of effective sales techniques.

What are the changes you can practice as a result of this training?

- Better understand customer needs before presenting solutions. Handle objections more confidently. Improve follow-up habits by contacting prospects consistently and promptly.

What exercises were most effective in helping you understand the subject of this training program? Why?

- Knowing the customer profile to fit the strategies you are applying.

What aspect of the training could be improved?

- The training wax well-organized, engaging and met its objectives effectively.