



TRAINING EVALUATION FORM

Training Date: 2026-06-09 09:22:00
Training Title: Sales Training
Facilitator: Sir Mark Manalo / Wency Manalansan / Joy Mabituin

Please complete the evaluation form for todays training session. Kindly tick off your level of agreement with the listed statement below.

	Strongly Agree	Agree	Disagree	Strongly Disagree
Please Rate the Following:				
FACILITATOR				
was well prepared	✓			
encouraged active participation from the group	✓			
knowledge of the subject matter	✓			
ability to explain and illustrate concepts	✓			
was well prepared	✓			
encouraged active participation from the group	✓			
knowledge of the subject matter	✓			
ability to explain and illustrate concepts	✓			
PRESENTATION				
objectives of the training were clearly defined	✓			
content was organized and easy to follow	✓			
topics covered are relevant	✓			
training will be useful in my work	✓			
objectives of the training were clearly defined	✓			
content was organized and easy to follow	✓			
topics covered are relevant	✓			
training will be useful in my work	✓			
TRAINING				
objectives of the training was met	✓			
time allotted for the training was sufficient	✓			
venue provided a comfortable setting for learning	✓			
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time allotted for the training was sufficient	✓			
venue provided a comfortable setting for learning	✓			

What did you like about the training?

- I like about the interactive nature of the training. The activities and the role playing allowed us to practice what we learned and gain valuable insights from our trainers and even our fellow participants. Also they shared their real world experiences.

How well this training sessions help you achieve your career goals in the future?

- The training enhances our understanding if effective selling techniques, customer engagement, and objection handling which is essential in essential in achieving better sales.

What are the changes you can practice as a result of this training?

- We need to shift from simply selling the product to providing solutions. From being an ordinary salesman to beubg a consultative salesman.

What exercises were most effective in helping you understand the subject of this training program? Why?

- The role playing and the presentation.



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- I think more role-playing activities and real-life sales scenarios to help us practice techniques.